

Sales representative Hammar Lift Inc.

Hammar Lift Inc. is looking for a new sales representative, covering east USA.

Hammar has been devoted to designing and manufacturing Side loaders since it started in 1974. We have delivered thousands of Side loaders to more than 118 countries world-wide. Our Side loaders have made work simpler, safer, and more cost-effective for satisfied customers all around the world.



In this role, you are offered an independent, fun, and varied job. You will be an important player in our future growth and success. You'll receive training by Hammar, and your colleagues. You'll build your knowledge about the Side loader programs, so you can work independently and spread the word about the Hammar Side loader to potential customers.

If you love being in the center of business, motivated by the challenge to provide a good solution for the costumers and your company, this is the perfect fit for you.

This position requires at least 100 travel days per year. You'll plan your trips to match both our customer's needs, as well as work with your family life.

You are expected to develop your region and deliver according to agreements, in a professional way. You will report directly to the Vice President.

It is as important for you to find the right company as it is for us to find the right candidate. We are not searching for an existing star in sales, we want to find and educate a becoming star. Therefore, we are reaching out for a candidate who has 5-10 years' experience as a service/maintenance representative or similar role in the trucking/crane industry, who is ready to take the next step in the carrier. The role demands and offers great independency and the opportunity to grow with and within the company.

We believe there is some unique skill sets required to succeed in this position:

- Excellent written and verbal communication skills
- Previous successful role in customer-based service
- A strong interest in a selling role
- The ability and desire to work independently from home or remote
- The ability and desire to travel at least 100-120 days per year
- The technical aptitude to explain and discuss technical applications
- A keenly developed competitive nature
- A highly self-driven sense of motivation
- Basic knowledge of social media and the desire to develop your skills in social media selling.

Hammar established its presence in the United States in 2006, as Hammar Lift Inc. Today we are located in Dallas, TX, from where we offer support, service and deliver Side loaders all across the US. The Hammar headquarters are located in Sweden and in total we have offices in seven locations world-wide. Combined with our extensive service network, we're always available to give our customers support to ensure a smooth, and trouble-free operation. With Hammar you get a direct, honest and long-term relationship.

Top quality and performance are key at Hammar, and we develop and package solutions of tried and tested components according to customer needs. Our products are made in high tensile steel from the Nordics, and are built to last. They've been designed to be easy to maintain and service. There are many real-world examples of Hammar Side loaders that are operational for 30 years or more. This is why Hammar today is the world's #1 supplier of Side loaders

Address your questions and application to

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